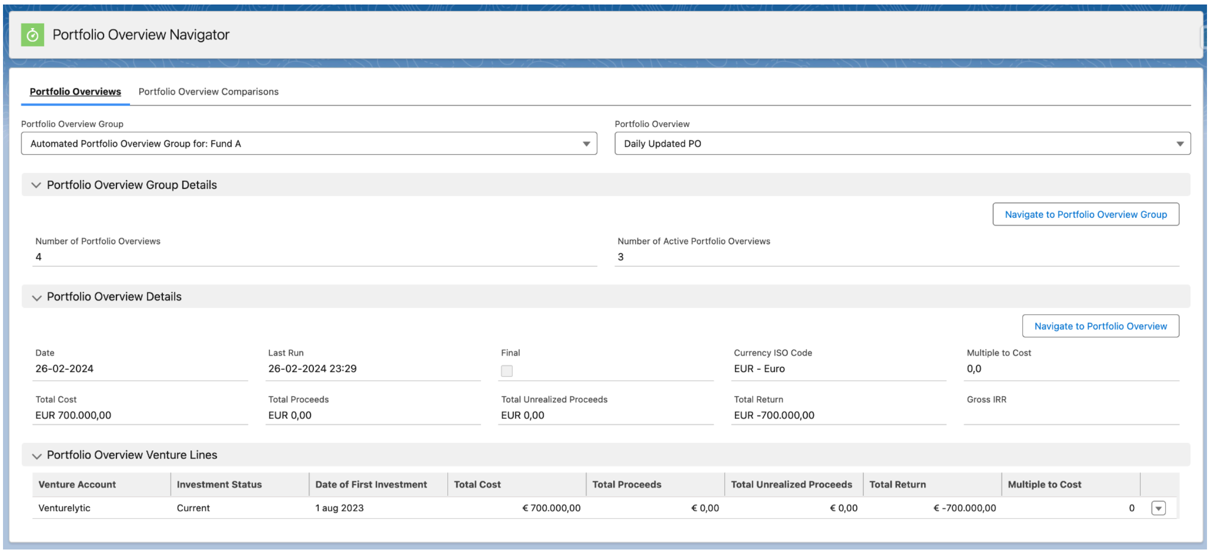
29th of February 2023
Venturelytic version: 1.36

1. New Features

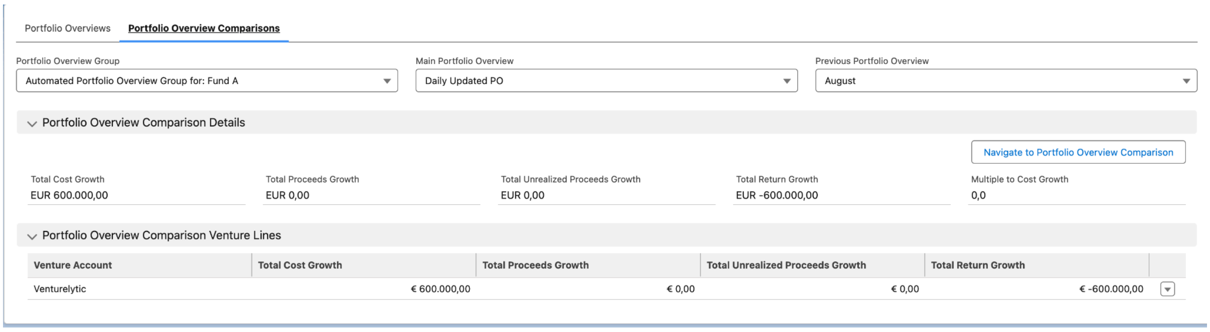
1.1 Portfolio Overview Navigator

To increase the usage of the Portfolio Overview feature we have released the ‘Portfolio Overview Navigator’ to make it easier to navigate through your portfolio overview & portfolio overview comparison records. The navigator has two tabs and each one focuses on one of these objects.



The ‘Portfolio Overviews’ tab is split into 4 sections.

1. The first section can be used to find the portfolio overview you would like to view. First you select the ‘Portfolio Overview Group’ and based on the selected record you can select a ‘Portfolio Overview’. Be aware that the navigator will only show you active portfolio overviews.
2. The second section shows information about the portfolio overview group. From this section you can also navigate directly to the portfolio overview group.
3. The third section shows fields available on the portfolio overview selected. These are only rolled-up values from all the portfolio companies. The fields shown on this component can be customized. From this section you can also navigate directly to the portfolio overview.
4. The fourth section shows a list of all the portfolio companies that are part of the selected portfolio overview. The fields shown on this component can be customized.



The ‘Portfolio Overview Comparisons’ tab is split into 3 sections

1. The first section can be used to find the portfolio overview comparison you would like to view. First you select the ‘Portfolio Overview Group’ and based on the selected record you can select a ‘Main Portfolio Overview’ and ‘Previous Portfolio Overview’ to compare. Be aware that the navigator will only show you active portfolio overviews.
2. The second section shows fields available on the portfolio overview comparison selected. These contain only values that reflect the difference on a portfolio level. The fields shown on this component can be customized. From this section you can also navigate directly to the portfolio overview comparison.
3. The third section shows a list of all the portfolio companies and the changes that have happened to each of these companies between the two selected portfolio overviews.

To take some effort away we have implemented some automations which will help with the generation of the portfolio overviews and portfolio overview comparisons.

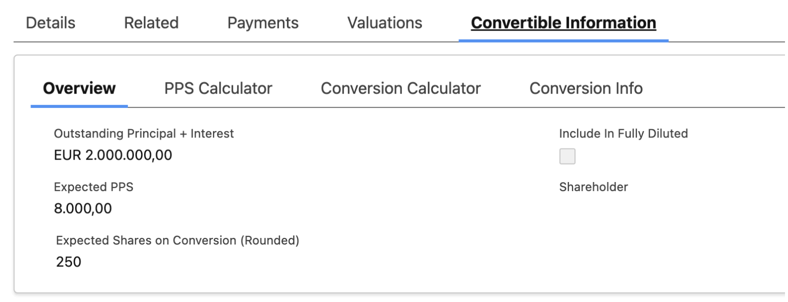
- Venturelytic will automatically create a daily updated portfolio overview. This portfolio will regenerate itself everyday and reflect the current state of the investment registered in Venturelytic. This portfolio overview will also be made active so it appears in the portfolio overview navigator.
- Venturelytic will automatically create a portfolio overview comparison between all active portfolio overviews. This will eliminate the need for users to create comparisons between active portfolio overviews. Simply create your final portfolio overviews, activate them and Venturelytic will create the comparisons in the backend.

1.2 Convertible Calculators

The amount of fields available for convertible debt records and SAFE notes was quite high. This large amount of fields also made it unclear which fields needed to be filled in for which purpose. To make this more clear, we have introduced a new tab on both the debt & alternative funding. In case of a debt record the tab will only show components if the debt is marked as convertible and for alternative funding records it will only show components if the type is ‘SAFE’.

The new tab is called ‘Convertible Information’ and is split into 4 subtabs.

- **Overview**, which contains the most important fields about the convertible



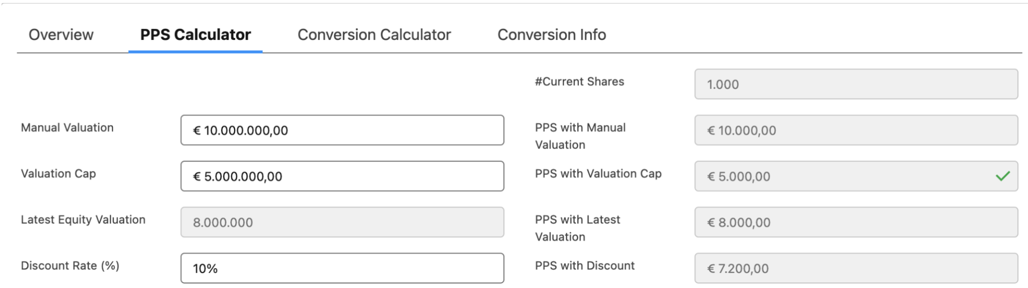
- **PPS Calculator**, which contains a tool to calculate which PPS would be used if the convertible would convert now
- **Conversion Calculator**, which contains a tool to calculate how much shares would be issued if the convertible would convert now
- **Conversion info**, which contains the information of the actual conversion.

Overview

The overview is simply just showing the most important information about the convertible. The fields displayed in this component are configurable using a field set.

PPS Calculator

The PPS calculator is used to calculate the expected PPS if the convertible would convert now. The component calculates the PPS using 4 different methods and the most profitable rate will get marked with a green check as the expected PPS.



1. *Manual Valuation* **-** The manual valuation gives you the possibility to quickly calculate a PPS based on a custom/manual valuation you would like to paste on the company.

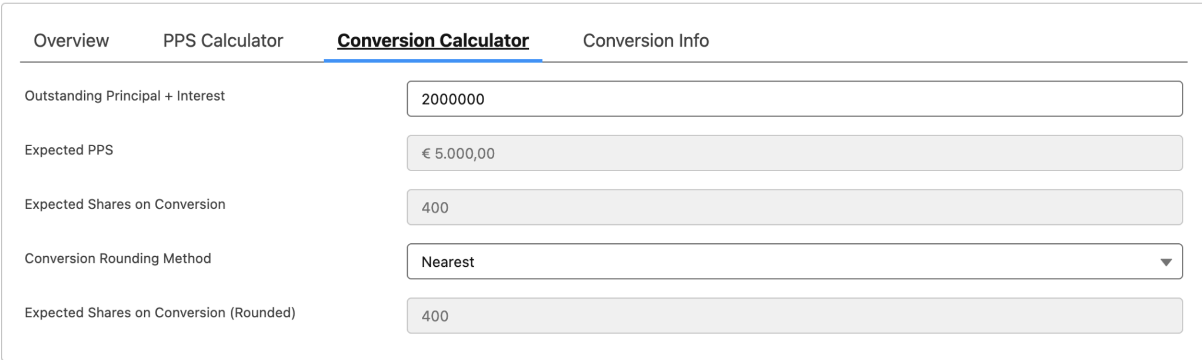
2. *Valuation Cap* - Based on the agreed valuation cap a PPS is calculated

3. *Latest Equity Valuation* - This option is based on the latest equity valuation done in Venturelytic on the company. If there is no valuation available this option will remain empty. Since the data comes from a different place in Venturelytic, this information is not directly editable from the component.

4. *Discount Rate* - The discount rate gets applied on the 'Latest Equity Valuation' and based on that a PPS is calculated.

Conversion Calculator

The conversion calculator is used to calculate the amount of shares that will be issued if the convertible would convert right now. This component has 5 fields displayed of which only 2 are editable.



1. *Outstanding Principal + Interest* - In this field the value of the debt on conversion is entered. In case of a SAFE, the field is called 'Amount'.

2. *Expected PPS* - This value is taken from the PPS calculator.

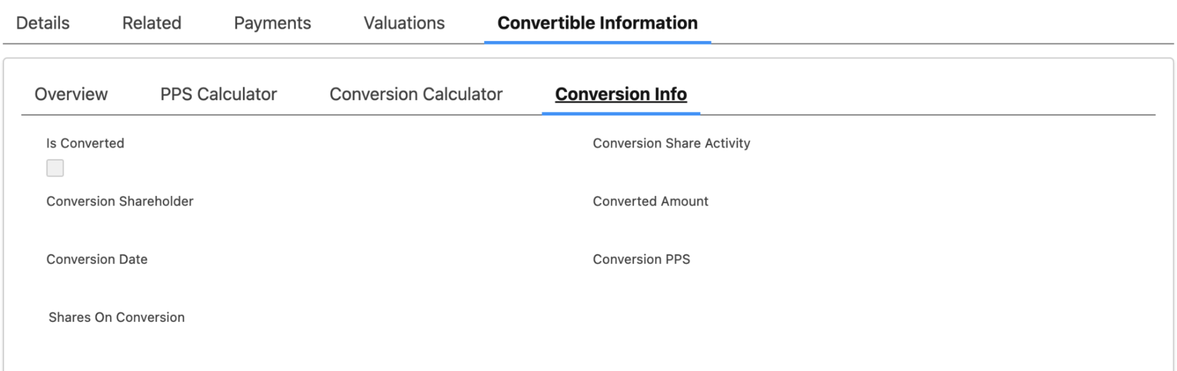
3. *Expected Shares on Conversion* - This value is calculated based on 1 & 2

4. *Conversion Rounding Method* - In this field you decide how the shares will be rounded to a full number.

5. *Expected shares on Conversion (Rounded)* - The rounded value of shares that will be issued on conversion

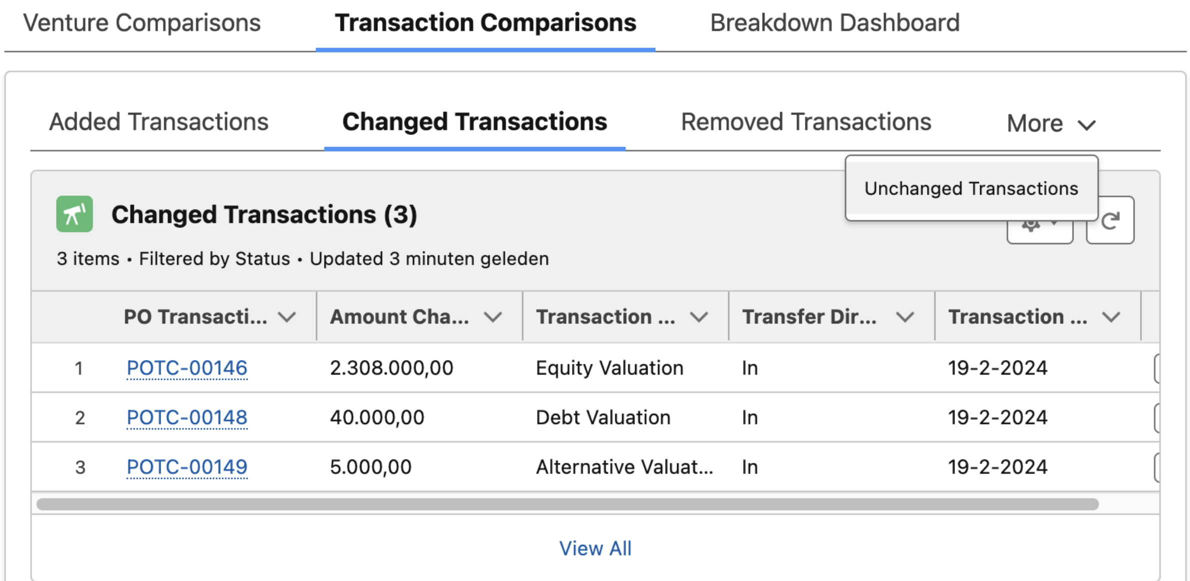
Conversion Info

Once a convertible is converted, the actual conversion information will be stored in this tab. While the information in the other tabs can keep changing. the information is this tab won't change anymore. Since converting is not possible in Venturelytic yet, this tab can currently be filled in by the user, but in the future this section will become read only.



1.3 Portfolio Overview Transaction Comparisons

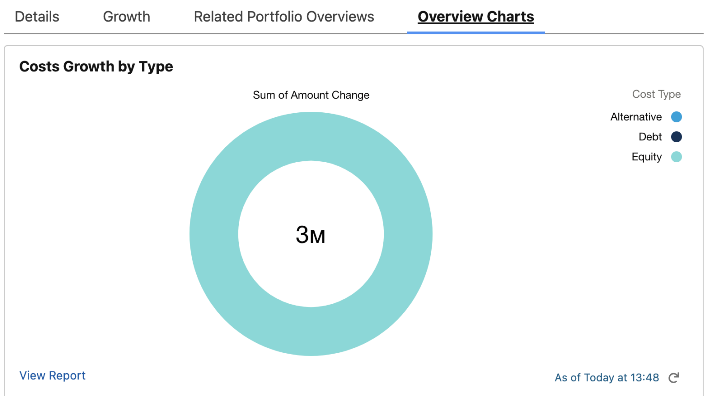
We've added a third level to the portfolio overview comparisons which allow you to see the difference in actual transactions between two portfolio overviews. The 'Portfolio Overview Transaction Comparison' is both linked to and accessible from the 'Portfolio Overview Comparison' & Portfolio Overview Venture Comparison'.



The transaction comparisons are split up into four categories/statusses:

- **Added** - New transactions that have been added to Venturelytic
- **Changed** - Existing transactions that have been changed in Venturelytic
- **Removed** - Transactions that existed previously in Venturelytic, but have been deleted
- **Unchanged** - All transactions that are the same in both portfolio overviews that are being compared

Based on this new data, we have created some overview charts for the ‘Portfolio Overview Comparison’ & ‘Portfolio Overview Venture Comparison’. These new charts give you quick insight into what type of transactions caused the increase in cost/investment, realized proceeds & unrealized proceeds.



2. Improvements

2.1 Deal Flow Changes

1. Tasks created via the ‘Keep in touch’ smart popup will have a field named ‘Keep In Touch Task’ set to true. This field can be used to filter on all keep in touch tasks.

2.2 Portfolio Management Changes

1. We have loosened the rules on the cap table that doesn’t allow you to edit share activities created via a different investment monitoring. Instead of this, you just can’t edit share activities linked to a different fund than your investment monitoring.

Meaning that you can edit the rest of the cap table except the share activities linked to a different fund.

2. We made it possible to change the underlying records of a shareholder. Changing the underlying records will get all related records synced and recalculated if required. The validation rule named 'Cant_Change_Shareholder_Fund_Or_Account' on the shareholder object needs to be deactivated by the admin to activate this change.
3. We have added two fields to every shareholder. The 'Shareholder Onboarding Date' & the 'Shareholder Exit Date'. These fields are being filled automatically based on the related share activities.

2.3 Other Changes

1. We made a tab available for the evaluation object to make the use of list views available on this object.

3. Bug Fixes

- When adding shareholders to the cap table we made it impossible to quickly click the 'Add' button twice, which previously resulted in the shareholders being added twice. We also added additional validations to prevent shareholders from being added twice to the cap table at different moments.
- The 'Valuation' tab on the alternative funding is now showing a clear message if the tab is not relevant for the selected alternative funding type
- Access to the 'Alternative Valuation' component has been added to all relevant Venturelytic permission sets.
- The PPS field on the cap table now allows up to two decimals again.

Coming soon

⇒ **Convertible Valuation**
⇒ **Convert Convertibles**

4. Installation steps

We will push this release automatically and some extra configuration is required to have all new features activated correctly.

1. Deactivate the validation rule named 'Cant_Change_Shareholder_Fund_Or_Account' on the shareholder object to allow you to change the underlying records of a shareholder.

The rest of the updates should become available automatically. Reach out to our support If you have questions by emailing to support@venturelytic.com